

## RANCHO BERNARDO INN

### *Sales Geographic Assignments*

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**NORTHEAST REGION and CANADA**

All Markets, 51 Rooms & up

Connecticut, Delaware, Canada, Maine, Massachusetts, New Hampshire,  
New Jersey, New York, Pennsylvania, Rhode Island, Vermont.

**SOUTHEAST REGION**

All Markets, 51 Rooms & up

Alabama, Florida, Georgia, Louisiana, Maryland, Mississippi, North  
Carolina, South Carolina, Tennessee, Texas, Virginia, Washington D.C.,  
West Virginia.

**MIDWEST REGION of USA**

All Markets, 51 Rooms & up

Arkansas, Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky,  
Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New  
Mexico, North Dakota, Ohio, Oklahoma, South Dakota, Utah,  
Wisconsin., Wyoming.

**NORTH WEST, NORTHERN CALIFORNIA, LOS ANGELES COUNTY**

All Markets 51 Rooms & up

Alaska, Hawaii, Orange County (949 & 714)

No. California: (209, 408, 415, 510, 530, 559, 650, 707, 831, 916, 925)

Los Angeles: (213, 310, 323, 562, 626, 805, 818, 661)

**SOUTHERN CA COUNTIES, Pacific NW**

All Markets, 51 Rooms & up

California Counties: San Diego (619, 858, 760),

Riverside/San Bernardino (909, 951), Idaho, Oregon, Washington.

**SMALL GROUP MEETINGS**

All Markets (50 rooms or less)

California 25 rooms or less

**SMALL GROUP MEETINGS**

All Markets (50 rooms or less)

California 25 rooms or less

**Social Golf Groups**

All Markets (10 rooms or more)

**TRAVEL INDUSTRY WHOLESALERS, TRAVEL AGENTS,  
CONSORTIA, INTERNET, CORPORATE/COMMERCIAL IBT  
ACCOUNTS**

17550 BERNARDO OAKS DRIVE SAN DIEGO, CA 92128

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