

RANCHO BERNARDO INN

Sales Geographic Assignments

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NORTHEAST REGION and CANADA

All Markets, 51 Rooms & up

Connecticut, Delaware, Canada, Maine, Massachusetts, New Hampshire,
New Jersey, New York, Pennsylvania, Rhode Island, Vermont.

SOUTHEAST REGION

All Markets, 51 Rooms & up

Alabama, Florida, Georgia, Louisiana, Maryland, Mississippi, North
Carolina, South Carolina, Tennessee, Texas, Virginia, Washington D.C.,
West Virginia.

MIDWEST REGION of USA

All Markets, 51 Rooms & up

Arkansas, Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky,
Michigan, Minnesota, Missouri, Montana, Nebraska, Nevada, New
Mexico, North Dakota, Ohio, Oklahoma, South Dakota, Utah,
Wisconsin., Wyoming.

NORTH WEST, NORTHERN CALIFORNIA, LOS ANGELES COUNTY

All Markets 51 Rooms & up

Alaska, Hawaii, Orange County (949 & 714)

No. California: (209, 408, 415, 510, 530, 559, 650, 707, 831, 916, 925)

Los Angeles: (213, 310, 323, 562, 626, 805, 818, 661)

SOUTHERN CA COUNTIES, Pacific NW

All Markets, 51 Rooms & up

California Counties: San Diego (619, 858, 760),

Riverside/San Bernardino (909, 951), Idaho, Oregon, Washington.

SMALL GROUP MEETINGS

All Markets (50 rooms or less)

California 25 rooms or less

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All Markets (50 rooms or less)

California 25 rooms or less

TRAVEL INDUSTRY WHOLESALERS, TRAVEL AGENTS, CONSORTIA, INTERNET, CORPORATE/COMMERCIAL IBT ACCOUNTS

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